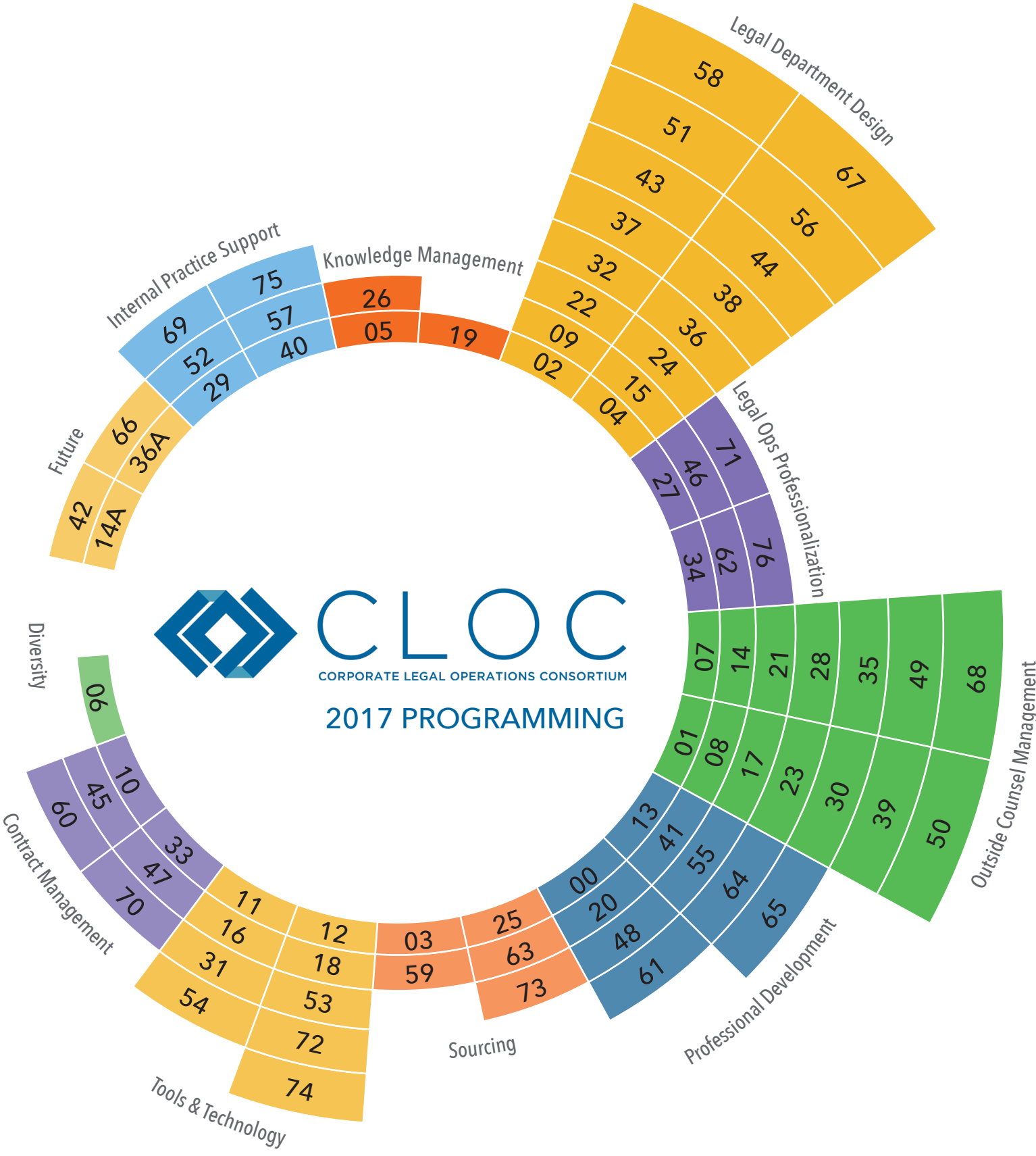


CLOC 2017 Programming May 9-11, 2017



00. Was It Something I Said?: Advanced Workshop on the Role of Personality in a Successful Law Department
01. Law Firm Convergence Programs & AFA's: Best Practices for Commercial Value
02. Metrics and Analysis as The Beginning Tools For Prescriptive Modeling
03. "Optimal Workload Management: Aligning In-House Legal Work with a Scalable Resource Model
04. Practical Applications of AI in Today's Law Department
05. Knowledge Management +AI: Quick Wins Through a Connected Ecosystem
06. Diversity: Programs that Work and Where We Go From Here
07. The Price is Right: Practical Guidance on Negotiating AFAs
08. Best Practices in e-Billing and System Implementations
09. Real-Time Analytics and Business Intelligence for Legal Ops Professionals
10. Advancing Operations Beyond Legal: Gaining ROI From Buy and Sell Side Contract Analytics
11. More ROI from CLM Proven Strategies to Accelerate CLM User Adoption & Reduce CLM Operational Support Costs
12. How Secure Does Your Legal Department Data Need to Be?
13. Arrivals & Departures: Preparing for Generational Shift in Legal Departments
14. Moving Beyond the Billable Hour: How Competition, Pricing, LPM, & Applied Technology Are Changing Legal Services
- 14A. The Future is Closer Than You Think: A Conversation with Richard Susskind, Author of "Tomorrow's Lawyers" Second Edition
15. Workshop. Architecting Operational Excellence: Blueprints for Success
16. Workshop. The Basics of Creating Your Own Dashboard Using Tableau
17. Workshop. Outside Counsel Guidelines: The Why, What and How
18. Workshop. Workflow Automation: A Legal Ops Paradigm Shift
19. Knowledge Management: What, Why, How
20. Jumbo Shrimp and Other Oxymorons: How to Build Teamwork and Collaboration in Your Law Department
21. Workshop. Taking Control of Budget Busting Litigation: What Legal Operations Professionals Need To Know
22. Legal Department Budgeting: Building Budgets and Managing Costs
23. Managing Timekeeper Rates: A System for Benchmarking Outside Counsel Rates Against "Fair Market Value"
24. Next Generation Enterprise Legal Management (ELM): People. Process. Automation.
25. Legal Department Innovation through Shared Services and Operations
26. Knowledge Management: What Legal Ops Can Learn From the Law Firm Experience
27. Flying Solo (or close to it!): How to Survive and Thrive as a Solo or Small Legal Ops Team
28. Using Technology to Drive More Informed, Data-Driven Selection of Outside Counsel
29. Moneyball Patent Asset Management: How Legal Ops Can Support Data-Driven Decisions To Help Manage Patent Portfolio Costs
30. Law Firm Rates and Trends: Are You Getting What You Pay For?
31. Legal Ops Tools and Technology Overview: Usage Survey, Roadmaps & Lessons Learned
32. Innovation & Project Management: A Symbiotic Relationship
33. Practical Lessons from Introducing Artificial Intelligence to NDA Reviews
34. Legal Operations Maturity Model: How Do You Rate?
35. Successful Client and Firm Collaboration: A Matter Budget Building Workshop
- 36A. Big Thinkers Session: CLOC's Magna Carta for the Corporate Legal Services Industry
36. Legal 2.0 - Deploying people, process and technology to produce high-quality legal work at lower and more predictable costs
37. Best Practices to Using Data & Analytics to Drive Smart Business Decisions
38. Building Workflows to Align Outside Counsel, In-House Legal and Solution Providers
39. Customer-Centric Legal Project Management: LPM Programs That Benefit You (the Client)
40. Data Privacy in a Global World: Impact of GDPR on Legal Operations
41. Leadership in Action: Impact and Presence
42. Are We Ready For Change? Accelerating Innovation In The Legal Ecosystem
43. Advancing Law Department Financial Management: Budget Discipline, Outside Counsel Performance Assessments, and AFAs
44. Own Your Seat at the Table: Let KPIs Enhance Your Role as a Trusted Business Advisor
45. Let's Not Talk about CLM Tools: Designing Contracting Solutions Around People and Processes
46. Getting to the Core: How the Core Competencies Are Evolving to Meet the Needs of the Changing Corporate Legal Department
47. Hype v Reality: Technology and AI Lessons From the Corporate Legal Department Front Line
48. Was It Something I Said?: Introductory Seminar on the Role of Personality in a Successful Law Department
49. What Gets Measured: Legal Ops and Law Firms Aligning and Sharing Metrics
50. Applying AI & Machine Learning: New possibilities in Invoice Review and Spend Analytics
51. Benchmarking and Analytics: Become a Business Intelligence Olympian
52. The Integrator's Dilemma: How Legal Ops Can Help Drive ROI in M&A
53. Electronic Signatures: Use Cases, Best Practices & Legal Compliance
54. Microsoft Office 365: Maximizing the Opportunity for Legal & Regulatory Compliance
55. Using Psychological Assessments to SuperCharge Performance in Your Law Department
56. Accruals Management: How to Work Smarter for More Accurate & Timely Estimates
57. International e-Billing: LEDES and more
58. The Next Generation of Legal Metrics: How Hewlett-Packard Enterprise Uses Data to Save Money and Create the Future
59. Rationalizing Legal Department Resource Allocations: Going Beyond Insourcing
60. Contract Management Excellence: From Blueprint to Optimized CLM Solution
61. Turning Innovative Ideas Into Results: Why Collaboration is Critical to Success
62. Control Your Destiny: How to Assess and Develop Your Legal Ops Skills
63. Strategies for Effectively Managing your E-Discovery Spend
64. Networking Activity
65. Networking Activity
66. Big Thinkers Workshop: The Future of Corporate Legal Services
67. The Path to Creating an In-House Legal Operations Dashboard
68. Law Firm Scorecards: Performance Evaluations and Business Reviews
69. Legal Ops, Innovation and Cisco/Google/MIT's Prior Art Database Industry Platform
70. Using AI to Support Contract Management: Dirty Secrets and Best Practices
71. Salary Negotiations for Legal Ops: Insider Tips on How to Successfully Negotiate
72. Choose Your Own Adventure: Industry Solutions For Dashboards
73. The Next Phase: What Every Legal Ops Professional Needs to Know About Alternative Legal Service Providers
74. Smart Process Design: Continuous Improvement to Leverage the Right Technology
75. Internal Investigations: What Legal Operations Needs to Know about Developing a Defensible and Effective Strategy
76. CLOC 2017 Legal Operations Compensation Survey Review